SHARP Style Guidelines

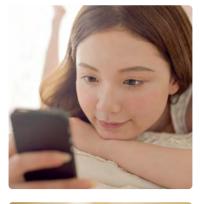






















Foreword

Sharp flagged its new Brand Vision "SHARP Shares Smiles." in October 2015. At the same time, Sharp's new World View = SHARP Style, was formulated based on this Brand Vision. It is critical to transmit our SHARP Style in a consistent manner in various communication scenarios in order to capture expectations and empathy as much as possible from customers and from those in society in general. This document, "SHARP Style Guidelines," is a compilation of rules established for various types of communication, including sales and promotions, public relations and advertising. Familiarize yourself with the content of these Guidelines, and create while adhering to the rules.

September 2016

The objective of the Style Guidelines

For designs used in various types of communication:

- Utilize expressions that easily convey the SHARP Style to customers.
- Leave a strong overall impression by bringing about a sense of unity to expressions that have been inconsistent thus far by area and product.

The difference between the Brand Manual and the Style Guidelines

Brand Manual: A series of rules centered on usage of the SHARP logo. **Style Guidelines:** A series of rules for design elements, excluding the SHARP logo.

Note of caution regarding managing the Guidelines

Manage the Guidelines in accordance with the nondisclosure agreement when providing this document to a collaborating production company.

Inquiries

Contact the office below if you need to consult for advice or have questions regarding this document.

Brand Strategy Department Branding Design Division SHARP CORPORATION

E-mail: brand-unit@list.sharp.co.jp

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Colors

Color palette

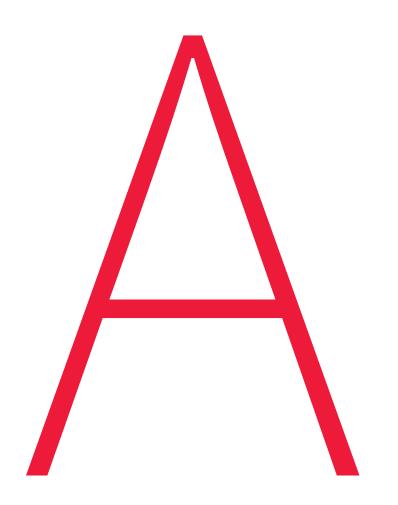
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Background to formulating the Style Guidelines

A01

Background to formulating the Style Guidelines

A survey conducted in 2014 made it clear that Sharp's brand image is weak compared with rival companies.

In other words, the results showed that the image of the SHARP corporate brand is difficult to envision. In an effort to make Sharp's image vivid again, we flagged a Brand Vision to reflect the image of the company that Sharp ought to become and also formulated these Style Guidelines to express this vision.

Principles of branding

Activities that build up the value of Sharp as a corporate brand will become critical going forward based on the Brand Vision, all the while continuing to clarify Sharp's image.

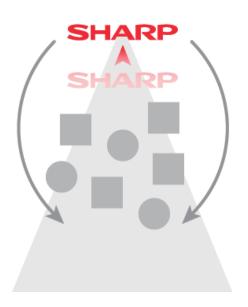
We will shift from a strategy of reinforcing product brands, aimed at shoring up the value of Sharp's brand, to a strategy based on making an impression with the Sharp brand itself as a way to raise the brand value over the long term.

Previous



Business, product and technology brands boost the value of the corporate brand.

New



Corporate Branding

Brands that have built up value will be consolidated under the "SHARP" corporate brand. This will enhance the value of the corporate brand and provide a guarantee for all sub-brands.

Brand Vision

The image that SHARP aims to project

SHARP Shares Smiles.

Image that SHARP aims to project

We want to share the "experiences" that compose a rich lifestyle.

We want to share the "fun" that makes life more exciting.

We want to share the "information" that makes it easier for us all to work more effectively.

We want to share the "knowledge" that leads to better business. By sharing and spreading ideas through products and policies, SHARP wants to help people enjoy a lifetime of smiles.

| Brand Value | Brand Value that we promise to deliver to our stakeholders. | | rs. | Brand Personality | |
|---|---|---|-----|-----------------------------|----------------------|
| and technologic | Creating "Life & Work Solutions" featuring unique ideas and technologies that suit people and blend well with society. To deliver on the promise of our Brand Value, there are three powers we will radiate: | | | Friendly and Li | |
| Power to Discover | ightarrow Power to Produce $ ightarrow$ | Power to Amaze | | Friendly | Lively |
| Coming up with ideas in spaces that are often overlooked. | Giving shape to diverse technologies in unexpected combinations. | Turning the extraordinary into reality. | | Very familiar and likeable. | Bright and exciting. |

Friendly and Lively, Bold and Sharp

Lively Bold Sharp

Distinctive qualities we will exemplify to achieve our vision.

^{*}An explanation of the brand concept and the history of formulating it, among other items, are on the brand page on the Intranet. Refer to the page for details.

SHARP Style = World View

Photos perhaps best illustrate the global impact of what "SHARP Shares Smiles." means to our World View.

These images exemplify the essential idea of "SHARP Shares Smiles." and provide a visual expression of Sharp's new corporate image, and what it means to customers and society at large.

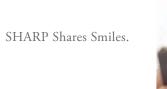
Focusing on pictures of people smiling makes us smile. Pictures that offer a glimpse of little moments of happiness we all encounter every day. Lively people, having fun together, enjoying life and nature. With these images we seek to reinforce that global image of Sharp as being close to people and committed to spreading smiles around the world. The essential concepts are happiness and vitality.













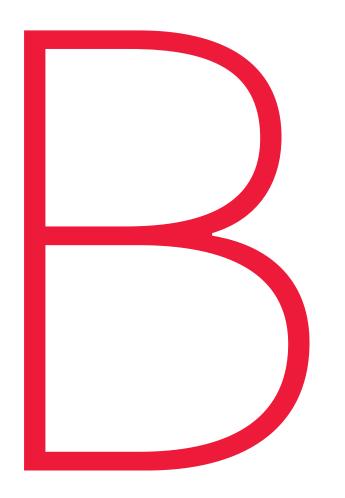












Fonts

Designated fonts

- Use the designated fonts when producing various publications and using digital media.
- Refer to the next and subsequent pages for using each font (usage standards).
 For languages that do not have a designated font, substitute one with a font that looks as close as possible to the designated font. Also, please contact the Brand Strategy Department.

| | European languages | Japanese language | Chinese language | |
|------------|-------------------------------------|--|---|--|
| | Adobe Garamond Pro | りょう Text PlusN | Adobe 宋体 Std L (Adobe Song Std) | |
| | Regular ABCDEFGabcdefg0123456789 | EL あいうえおアイウエオ安以宇123 | 上 美丽的天空123 | |
| Serif | Semibold ABCDEFGabcdefg0123456789 | し あいうえおアイウエオ安以宇123 | | |
| | ABCDEFGabcdefg0123456789 | R あいうえおアイウエオ安以宇123 | Adobe 明體 Std L | |
| | | M あいうえおアイウエオ安以宇123 | L 美麗的天空123 | |
| | | | *When it is difficult to obtain a font, replace it with a font that gives off a similar impression. | |
| | Source Sans Pro | 源ノ角ゴシック JP (Source Han Sans Japanese) | 思源黑体 CN (Source Han Sans Simplified Chinese) | |
| | ExtraLight ABCDEFGabcdefg0123456789 | ExtraLight あいうえおアイウエオ安以宇123 | ExtraLight 美丽的天空123 Regular 美丽的天空123 | |
| | Light ABCDEFGabcdefg0123456789 | Light あいうえおアイウエオ安以宇123 | Light 美丽的天空123 Medium 美丽的天空123 | |
| Sans-serif | Regular ABCDEFGabcdefg0123456789 | Normal あいうえおアイウエオ安以宇123 | Normal 美丽的天空123 Bold 美丽的天空123 | |
| | Semibold ABCDEFGabcdefg0123456789 | Regular あいうえおアイウエオ安以宇123 | 思源黑體 TW | |
| | Bold ABCDEFGabcdefg0123456789 | Medium あいうえおアイウエオ安以宇123 | (Source Han Sans Traditional Chinese) | |
| | | Bold あいうえおアイウエオ安以宇123 | ExtraLight 美麗的天空123 Regular 美麗的天空123 | |
| | | | Light 美麗的天空123 Medium 美麗的天空123 | |
| | | | Normal 美麗的天空123 Bold 美麗的天空123 | |

The use of the designated serif and sans-serif is different depending on the purpose. Use correctly by referring to the usage standards and examples.

| | | Fonts | Usage standards | | |
|------------|---|--|--|--|--|
| Serif | European languages | Adobe Garamond Pro | Use for important words or sentences (*1) mainly in the form of catchphrases or ledes to convey distinctive intentions. Use by referring to examples of copy in the serif typeface. | | |
| | Japanese language | りょう Text PlusN | Do not use the serif typeface for words or sentences that are solely aimed at indicating functions or specifications, even if they are a catchphrase or a lede. | | |
| | | | • Do not use the serif typeface for ordinary words or phrases, such as in the body copy or when representing specifications. | | |
| | Chinese language | Adobe 宋体 Std L | • In principle, do not use a font other than the designated fonts. | | |
| | | Adobe 明體 Std L | For languages that do not have a designated font, substitute one with a font that looks as close as possible to the designated font. Also, please contact the Brand Strategy Department. | | |
| Sans-serif | European languages Japanese language Chinese language | Source Sans Pro 源ノ角ゴシック JP 思源黑体 CN | Use the font for everything aside from *1. In principle, do not use a font other than the designated fonts. For languages that do not have a designated font, substitute one with a font that looks as close as possible to the designated font. Also, please contact the Brand Strategy Department. | | |
| | | 思源黑體TW | | | |

Examples of serif typeface usage



Use for important words or sentences mainly in the form of catchphrases or ledes to convey distinctive intentions.

Comfortable Air, Comfortable Home

Technology For Healthier Living

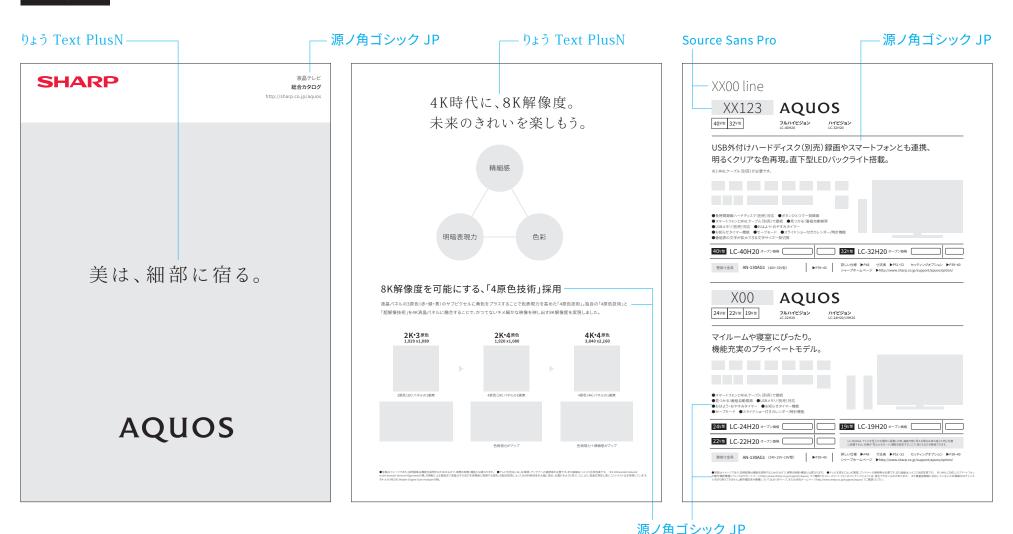
TRULY REALISTIC IMAGE

Immerse into the new reality

Keeping your air clean and safe

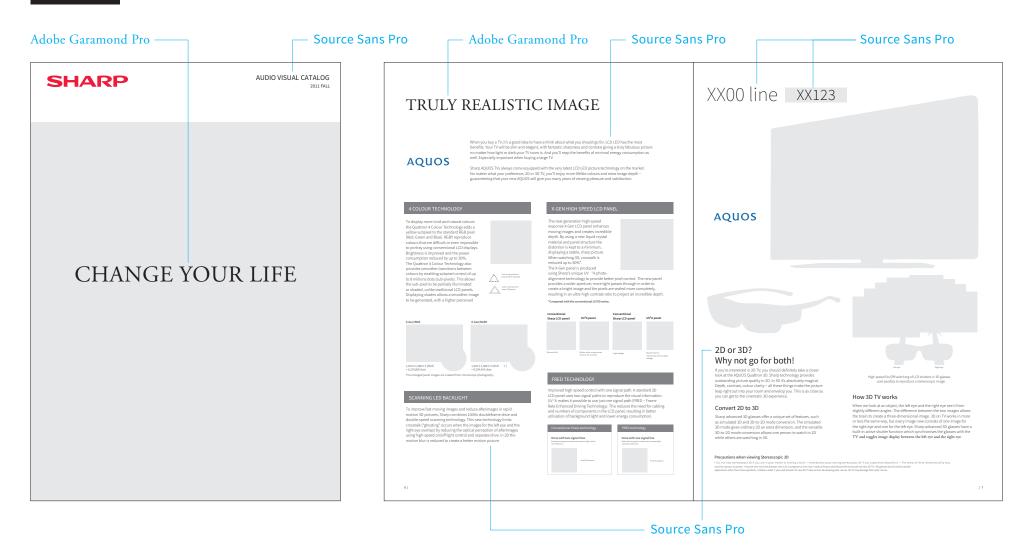
Examples of font usage (Japanese language)

Samples



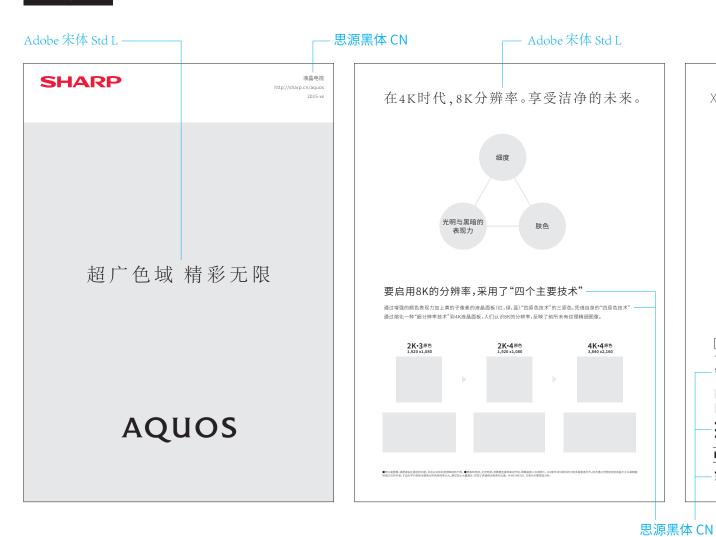
Examples of font usage (European languages)

Samples

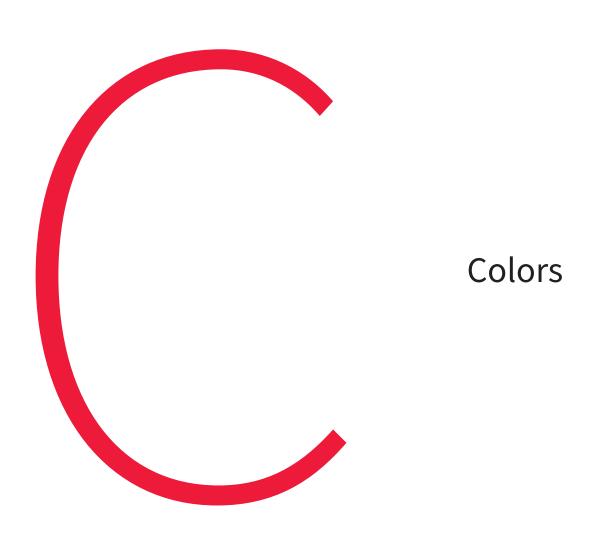


Examples of font usage (Chinese language)

Samples







C01

Color Palette

- Use the colors of the color palette, in principle, when producing various publications and in digital
- Refer to the next and subsequent pages regarding use of each color (usage provisions).
- Recreate correctly by following the RGB and CMYK values as well as the PANTONE numbers.

SHARP red

R230 G0 B13 C0 M100 Y80 K0 Pantone 186C

02

R255 G163 B0 C0 M41 Y100 K0 Pantone 137

10

01

R212 G93 B0 C0 M68 Y100 K0 Pantone 717

19

R157 G72 B21 C0 M80 Y100 K35 Pantone 2021

28

R64 G61 B51 C0 M0 Y5 K90

37

R251 G250 B241 C0 M0 Y5 K5

White

R255 G255 B255 CO MO YO KO

Black

R0 G0 B0 C0 M0 Y0 K100

03

R251 G221 B64 C0 M4 Y87 K0 Pantone 114

11

R218 G170 B0 C2 M22 Y100 K8 Pantone 110

20

R175 G109 B4 C7 M49 Y100 K25 Pantone 139

29

R89 G87 B76 C0 M0 Y5 K80

38

R217 G217 B217 C0 M0 Y0 K15

04

13

22

R38 G208 B124

C56 M0 Y58 K0

Pantone 7479

R58 G145 B63

Pantone 7740

R3 G95 B29

Pantone 2427

C87 M0 Y100 K50

C75 M0 Y95 K15

R192 G223 B22 C29 M0 Y72 K0 Pantone 2297

12

R168 G173 B0 C29 M1 Y100 K18 Pantone 383

21

R101 G141 B27 C62 M1 Y100 K25 Pantone 370

30

39

R113 G111 B99 C0 M0 Y5 K70

R230 G230 B230

C0 M0 Y0 K10

31

R135 G134 B121 C0 M0 Y5 K60

05

R0 G178 B169 C81 M0 Y39 K0 Pantone 326

14

R0 G118 B129 C96 M9 Y32 K29 Pantone 7474

23

R0 G81 B81 C89 M0 Y45 K72 Pantone 7722

32

R157 G157 B143 C0 M0 Y5 K50

06

R72 G169 B197 C68 M1 Y8 K8 Pantone 7702

15

R0 G127 B163 C100 M5 Y14 K17 Pantone 314

24

R0 G86 B112 C100 M18 Y12 K59 Pantone 7708

33

R179 G178 B164 C0 M0 Y5 K40

07

R123 G166 B222 C53 M26 Y0 K0 Pantone 7453

16

R35 G97 B146 C96 M54 Y5 K27 Pantone 647

25

R0 G32 B91 C100 M85 Y5 K36 Pantone 281

34

R200 G199 B184 C0 M0 Y5 K30

08

R186 G156 B197 C24 M44 Y0 K0 Pantone 522

17

R104 G71 B141 C74 M85 Y0 K0 Pantone 7678

26

R60 G16 B83 C85 M100 Y6 K38 Pantone 2627

35

R219 G218 B203 C0 M0 Y5 K20

09

R243 G149 B199 C2 M51 Y0 K0 Pantone 2037

18

R174 G37 B115 C18 M100 Y0 K8 Pantone 675

27

R124 G40 B85 C26 M99 Y12 K50 Pantone 683

36

R238 G237 B223 C0 M0 Y5 K10

Gold

Dark R137 G107 B39 Bright R240 G224 B147 Dark C40 M55 Y100 K20 Bright C4 M12 Y50 K0 Pantone 871C

Silver

Dark R89 G87 B76 Bright R251 G250 B241 Dark C0 M0 Y18 K80 Bright C0 M0 Y5 K5 Pantone 8380C

Usage standards-1

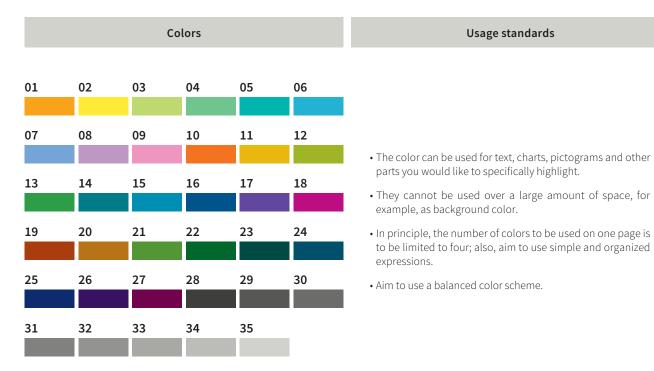
 \bullet The use of SHARP red and each color of the palette differs depending on the purpose.

REEDZ

Colors **Usage standards** Usage samples Be the Kind of Company • It is the basic color for the SHARP logo. Refer to the Brand Society Needs and Build a Manual for provisions on the SHARP logo. **Business Foundation Geared** to Sustainable Growth SHARP red • The color can be used for text, charts and other parts you would like to specifically highlight. • It cannot be used over a large amount of space, for example, as background color. White Sustainable Growth 37 36 • Use for background color. Society Needs and Build a Business Foundation Geared Society Needs and Build a Business Foundation Geared 38 39 to Sustainable Growth to Sustainable Growth • The color can be used for text. Be the Kind of Company Society Needs and Build a • The color can be used for text, charts and other parts you **Business Foundation Geared** would like to specifically highlight. Black to Sustainable Growth • It can be used as an index color. • It can be used as a background color for instances when you would like to let the product stand out or would like to use explicit expressions. For other types of usage, do not use over

a large amount of space.

Usage standards -2



Usage standards

Sustainable Growth





Usage samples

Be the Kind of Company Society Needs and Build a Business Foundation Geared

to Sustainable Growth









- Use these colors when you would like to create a sense of luxury or for parts you would like to specifically highlight.
- Cannot be used over a large amount of space, for example, as background color.



Premium

Examples of color usage







apologize for any worry we may have thereby caused our











夏普以经营理念 · 经营信条为原点,

夏普以经营理念 · 经营信条为原点,



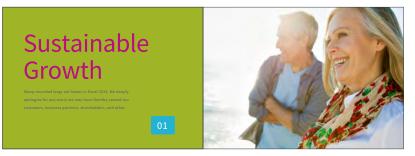
夏普以经营理念・经营信条为原点,履行社会责任

Examples of impermissible color usage

Using as background color except for white, 36, 37, 38 and 39 in the color palette.











Using five colors.



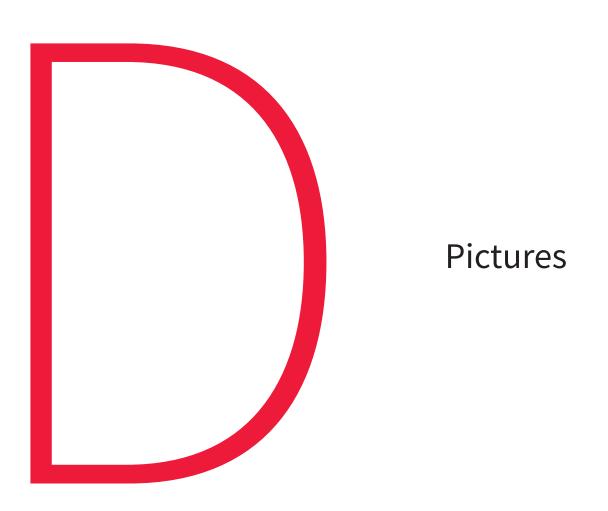
The colored area (sense of volume) is too large.



Using five colors.

The colored area (sense of volume) is too large.





People-1

Refer to the standards below when selecting pictures or having a photo shoot in which people are the main subject.

- *This does not stipulate the ethnicity of the model.
 *This restriction does not apply if using a celebrity or a mascot.





Expressions

• A natural smile or a familiar expression that conveys a person's feelings or personality at a specific point in time.

Scenarios

- A scenario in which one experiences a glimpse of happiness in ordinary moments in the course of one's daily life.
- A scenario that provokes a feeling connection or communication between people.

A photographer's perspective

- A perspective that attentively watches over one's happiness in ordinary moments in the course of one's daily life.
- A perspective that appears as if the photographer is closer by taking a step closer to the subject.
- A perspective that even makes the photographer himself unconsciously smile.

D02 People-2





A grim expression



Unnatural expressions or a fake laugh



A scenario that makes one feel concerned



main subject.

*This does not stipulate the ethnicity of the model.
*This restriction does not apply if using a celebrity or a mascot.

Refer to the standards below when selecting pictures or having a photo shoot in which people are the

A scenario in which a sense of communication cannot be felt



A condition in which a sense of cleanliness is lacking



Excessive exposure of the skin



Lifestyle Lifestyle

- Can feel a sense of warmth or presence of a person
- Can feel that a person live thoughtfully
- Conveys food or drink in an appetizing manner

Office





- Can feel a sense of energy
- Can feel a sense of openness

Public space









- Foot traffic or a gathering of people
- Can be felt as a scene from one's daily life
- Has depth

Nature



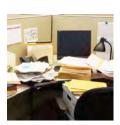
- Can feel the energy that nature and life possess
- Can feel a sense of freshness

Scenes-2





Cannot feel a person's warmth



Confused expressions



Cannot feel a sense of energy



is the main subject.

vegetables).

Has a sense of being trapped



Refer to the standards below when selecting pictures or having a photo shoot in which the scene itself

There are no restrictions when using comparative expressions (example: fresh vegetables, wilted

Unnatural expressions



Expressions that hint at danger



Expressions that are strongly critical of race, religion, politics or ideology



Distasteful expressions



Expressions that do not give a sense of freshness

D05

Product pictures-1



Pictures used to convey the product itself

The basic principles for pictures used to convey the product itself are that:

- First, they convey the beauty of the product.
- Second, they are able to convey the characteristics of the product's design without a written explanation.

Refer to the standards below to select pictures or for photo shoots.

Pictures that convey the entire product







- In principle, use white as the background.
- Use an attractive angle that sheds the best light on the beauty of the product.

Pictures that convey portions of a product







- An angle that best conveys a sense of quality or the details of the product's functions.
- Lighting that evokes a sense of the high quality of the product.
- A layout that makes the entire composition appear attractive (includes margins).

Pictures that express a product in a space





- In principle, use a space with light tones.
- Interior space that is of high quality and with a sense of depth.
- An angle that makes the product most esthetically pleasing in the space.

Product pictures-2

The basic principles for pictures used to convey a sense of use of a product are that they:

- Focus on people in order to convey the joy of using the product, rather than on providing an explanation of the product.
- Convey happiness or comfort that occurs in ordinary moments in the course of one's daily life. Refer to the standards below to select pictures or for photo shoots.



Pictures used to convey a sense of use of a product (a scenario that includes people when pictures are shot on location)









People

• People that are in line with the standards established in D01 (People-1).

Space or background

- A space with an aesthetically pleasing interior where a sense of everyday comfort can be felt.
- A space that has depth or is expansive.

Products

- A setting that offers a sense of presence for the product or includes a product placed in an understated manner in a luxurious interior.
- A product does not have to be in focus if it is placed in front of or behind a person on whom the focus is to be placed.
- Possible to express a product by placing a portion of the product out of the frame of a picture or hiding a portion of it, if the purpose were to create a natural-looking scene or the image is to be broadened.

History of revisions

| Ver. | Date | Revised content | Division in charge of revisions |
|------|----------|------------------------------------|---|
| 1.0 | 2016.9.1 | SHARP Style Guidelines established | Brand Strategy Department Branding Design Division |
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