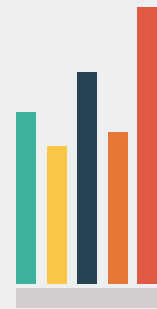


# 6 THINGS TO KNOW BEFORE BUYING YOUR NEXT OFFICE COPIER

Brought to you by the Sharp Colour Advanced and Colour Essentials Series



82%

## 1 COLOUR INCREASES READERS' ATTENTION SPANS AND RECALL BY 82%

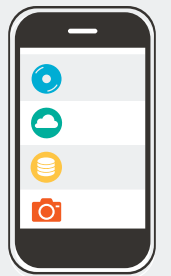
The Sharp Colour Advanced and Colour Essentials Series MFPs utilize an innovative Colour Consistency System that delivers high-quality colour output and helps maintain optimum image balance and density page-after-page.

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2

## 2 MORE THAN 35% OF MOBILE PHONE AND TABLET USERS WOULD LIKE TO PRINT FROM THEIR DEVICES BUT EITHER CAN'T OR DON'T KNOW HOW

Whether it is an email message, a PowerPoint slide or even a boarding pass, mobile users want to print. The Sharp Colour Advanced and Colour Essentials Series MFPs make it easy to embrace BYOD (Bring Your Own Device) in the office by supporting popular mobile printing technologies at no extra cost.



35%



## 3 IMPROVING SECURITY IS THE #1 PRIORITY FOR MAJOR DOCUMENT INTENSIVE VERTICAL MARKETS

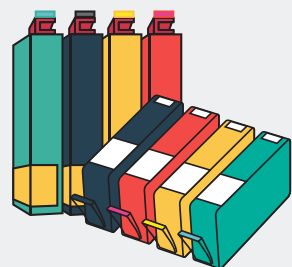
The Sharp Colour Advanced and Colour Essentials Series MFPs include a standard security suite, which includes 256-bit data encryption, up to 10 times data override protection, as well as a convenient End-of-Lease feature that erases all business and personal information at the time of trade-in.

6

3

## 3 MOST WALK-UP MFP USERS ONLY KNOW HOW TO USE A SMALL PORTION OF MACHINE FEATURES

The Sharp Colour Advanced and Colour Essentials Series MFPs are easy-to-use. The models in these series have been designed with an intuitive 10" diagonal colour touchscreen that use tablet-style menu navigation, making it easy for even novice users to learn advanced features and setup jobs that deliver professional results.



## 4 MANY MFP MODELS USE DIFFERENT TONER CARTRIDGES, REQUIRING BUSINESSES TO STOCK SEVERAL TYPES

The Sharp Colour Advanced and Colour Essentials Series MFPs all use one type of toner cartridge for each colour, minimizing the need to stock many different types.

5

4

## 4 WORKGROUP USERS SPEND UP-TO 50 HOURS PER MONTH WAITING FOR THE COPIER TO WARM UP

The Sharp Colour Advanced and Colour Essentials Series MFPs warm up in seconds and can help businesses cut that waiting time in half.



**Models Include:** MX3070N/3570N/4070N/5070N/6070N/3050N/3550N/4050N/5050N/6050N

**Sources:** 1. Loyola College, Maryland, USA; Case & Company Management Consultants; Bureau of Advertising, Colour in Newspaper Advertising; Maritz Motivation, Inc. Southern Illinois, 2. IDC July 2015, 3. Based on typical warm-up time of 50-60ppm workgroup colour MFPs 2-4 years old running 15,000 pages per 21-day working month and average job size of 3 pages, 4. InfoTrends, (2016, December) Office Document Technology Security Multi-Client Study & Scorecard.



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